



COMMERCIAL TEAM

Andrew Blitz, Manager Commercial Development



WHAT ARE WALGA DOING?

- Working with stakeholders both internal and external to prepare for LG demand
- Developing Commercial and Preferred Supply options to create value for Members for the supply of EV's and related infrastructure
- Supporting LG's in the aggregated approach to access available funding

WHEN WILL WALGA BE READY?

- Should Local Governments obtain ARENA Future Fuels Funds to accelerate the transition to EVs, options through the Preferred Supplier Panels will be available.



WALGA PSP - DEVELOPMENT

- **PLANNING FOR FLEET CONVERSION**
 - PSP CATEGORY DEVELOPMENT FOR INFRASTRUCTURE (EG CHARGING, STORAGE, ANALYTICS)
- **FLEET AVAILABILITY OPTIONS**
 - SUPPLIER ENGAGEMENT (MANUFACTURERS)
 - LG DEALS AVAILABLE THROUGH LOCAL DEALERSHIPS
 - FACILITATE CUA ACCESS AND SOURCE AGGREGATE VALUE ADDED BENEFITS
- **FLEET LEASING**
 - GREENIFY - GEOTAB



POINTS TO NOTE

- Fast moving area of development, with a variety of moving parts.
- Constrained by current supply chain disruption.
- WALGA aims to be pro-active and appreciates any feedback on how we can improve our offering to LG's via the Preferred Supplier Program. In particular, we are seeking local supply and SME supply and service options.
- LG's have an obligation to perform their own diligence when purchasing goods and services.



ENVIRONMENT TEAM

Melanie Davies, Biodiversity and Sustainability Project Officer

WALGA Electric Vehicle Team



- Key priorities being actioned by a cross-department team including Commercial, Environment, Infrastructure, Procurement and Governance representatives
- WALGA represented on the State Government EV Working Group

Sector engagement



- Dec 2021: Established a database of Local Government contacts that would like to receive regular communications from WALGA
- 84 contacts from 24 metro and 16 regional Local Governments
- CEO interest from Boddington, Kondinin, Morawa, Northam, Pingelly and Trayning
- Contact environment@walga.asn.au to be added to contacts database

Key Priorities for Local Government

- Guidance on developing a 3-5 year EV transition strategy
- Guidance on facilitating a regional approach to map and deliver charge station networks
- Governance and procurement considerations for EV charging infrastructure
- Application of renewable hydrogen fuel for waste collection vehicles
- Funding opportunities to assist with the transition

ARENA Future Fuels Program



- Supports EVs in a range of industries, including government, agriculture and mining
- \$128 million available, aiming for projects that can be delivered in next few years
- funds are for charging infrastructure to support the deployment of light BEVs in fleets, and to cover a portion of the upfront costs of heavy BEVs (buses, waste trucks)
- applicants need to commit to sourcing renewable energy to cover the electricity use of BEVs
- funds are not available for the purchase of light BEVs, or the purchase and installation of public charging infrastructure
- Minimum amount of \$1 million for BEV projects, \$5 million for hydrogen fuel cell projects
- Two stage application process – EOI and full application

ARENA Future Fuels Program



- Four equally weighted merit criterion:
 - Merit Criterion A: overcoming barriers, innovation and knowledge sharing
 - Merit Criterion B: experience in delivering similar projects, agreements in place with project partners
 - Merit Criterion C: project design and methodology
 - Merit Criterion D: co-funding commitment
- The aggregation of multiple smaller fleets is viewed favourably.
- Program objective of advancing an identified pathway to commercialisation that requires no ongoing government support.
- WALGA is investigating the option to submit a Future Fuels Program EOI on behalf of the sector to accelerate the integration of electric vehicles into Local Government fleets.